

## LAKE COUNTY AGRICULTURAL SOCIETY MEETING MINUTES

### DIRECTORS SIGN-IN SHEET

January 11, 2018

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Caretaker: David Acre	Concessions:		
Auxiliary:	4-H Extension Rep:		
Minutes: January 11, 2018			

President Wade Crofoot called the meeting to order at 7:28 p.m.

VISITORS: No visitors in attendance.

MINUTES: Mike Peplowski made a motion to approve the minutes of December 7, 2017. Joe Slansky seconded. All in favor and minutes were approved.

FINANCIAL REPORTS: Michelle Byram reported on the December 2017 financial report. Bob Dawson questioned how long funds would be held in the Chase regular checking account. Michelle informed the Board that until all checks have cleared, the account will remain open. Mike Peplowski made a motion to approve the financial report. Rob Sidley seconded. All were in favor.

CORRESPONDENCE: There is no correspondence to report.

OLD BUSINESS: Newsletter - Wade Crofoot reported that articles for the newsletter are due to the office. Also complete the "Get To Know The Director" that are in the handouts and return to the office.

- Memberships - Wade Crofoot reported to encourage your friends to purchase a membership.

NEW BUSINESS: Planning Budget - Bob Dawson reported that there will be three motions that need to be passed; admission rates, wages and the budget. Bob started that he used our budget for a session he held at convention. The group was very impressed with the process. Bob also stated that when the budget committee met, there were eleven in attendance. The meeting went very smoothly and was a big help with Mike providing the computer and projector so the changes were



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able to be seen by the committee. Bob reported that there isn't much movement in the budget besides admissions. Bob stated that we are the lowest pay one price in the state. The budget committee looked at a breakdown on pricing. It was decided to keep the \$8.00 admission for during the week and raising the admission to \$10.00 on Saturday and Sunday. Bob touched on a few line items of the budget. Under revenue, the budget for beer sales remained at \$25,000. The budget for membership has increased due to raising the price of memberships. Barn rentals are down, so the budget was lowered for it. Winter Storage was kept the same. Under capital improvements \$30,000 was budgeted and this amount was also applied to the roofs on the expense side. Other sponsorship increased due to getting golf cart sponsorship. For expenses, the salaries for secretary and grounds have an increase of 2.5% in the scenario. No amount was put in for premium books due to the publishers assuring us there will be no cost to the fair. There will be an audit this year so it was added to professional services. The ride company expenses have increased due to admission prices changing. An increase was added to concession manager wages. No increase has been added for 12-15 years. Fine Arts had an increase in their spending this year but the budget will be cut back. Other miscellaneous includes sponsor decals for golf carts. Bob stated that it is a tight budget but believes we are conservative on expenses and thinks we have a solid chance of meeting this budget without any unforeseen issues. Cindy Woodman made a motion to accept the budget as presented. Joe Slansky seconded the motion and all approved. Bob Dawson made a motion to accept the salary increases. Rob Sidley seconded the motion. The board approved the motion with Sam Taylor and Cindy Woodman abstaining. Mike Peplowski made a motion to accept the increase of admissions along with the increase of exhibitor passes to \$25 and season passes to \$30. Joe Slansky seconded the motion and all were in favor.

- Convention – Wade Crofoot reported that the fair received several communication awards. Out of ten categories, we placed in 8 of them. Under small fairs, we received first place in: Newspaper Ad, Promotional Ad-outdoor, Newspaper Flyer, Web Site Home Page, Fair Premium Book Cover and Fair Newsletter. We received second place in: Printed Prom.-brochure and Fair Printed Promo-Misc. Cindy Woodman reported that we received a second place plaque for attendance for small fairs. Several sessions were attended by the directors and topics will be addressed that pertain to our fair. Bob Dawson reported that convention had a record on just about everything this year.

#### COMMITTEES:

- -Concessions: Cindy Woodman reported that contracts will be going out in the next few weeks.
  - -Dogs: Wade Crofoot reported that there may not be a dog group this year.
- **-Entertainment**: Joe Slansky reported that while at convention he got some ideas and will look into them. Currently there is one night open in the grandstands. Joe reported that Royce has the entertainment tent in order.
- **-Fair Queen:** Michelle Byram reported that Anna Barthol was at convention and did a wonderful job representing our county and fair during the queen competition.
- -Flowers: Joe Slansky reported there will be a committee meeting in the upcoming weeks. They are working on a theme and one idea is Christmas in July.
- -Golf Carts: Steve Andow reported that the company will keep our rates at the 2017 rate for the next three year contract.
- -Grounds: Wade Crofoot reported we are still waiting on Jerry Merhar to hear something from the county. Repairs will be based on an funds that we receive.
- -Jr. Fair: Jim Slansky reported that there will be a spaghetti dinner on February 3<sup>rd</sup> from 4:00 7:00 pm in the 4-H building. Presale is \$8/adult and \$6/child. There will be a Chinese auction and 50/50 raffle. Joe Slansky reported that there was a record attendance for Jr. Fair Board at convention. Our fair had eleven that attended.
  - -Parade: Joe Slansky reported he is waiting to get approval from the churches.

**4-H EXTENTION OFFICE REPRESENTATIVE:** Lisa Siciliano-Miller reported that Carmina retired in December. Her position was offered and is awaiting a background check.

#### **OTHER MATTERS:**

Cindy Woodman made a motion to pay bills and adjourn. Seconded by Joe Slansky, the motion passed.

Respectfully submitted,

Michelle Byram Secretary

NEXT MEETING: Thursday, February 1st @ 7:30 p.m.