



LAKE COUNTY AGRICULTURAL SOCIETY MEETING MINUTES

DIRECTORS SIGN-IN SHEET

January 12, 2017

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Caretaker: *[Signature]* Concessions: _____
 Auxiliary: _____ 4-H Extension Rep: _____

Minutes: January 12, 2017

Vice President Joe Slansky called the meeting to order at 7:30 p.m.

VISITORS: There were no visitors in attendance.

MINUTES: Georgianne Adams made a motion to approve the minutes. Royce Gregory seconded. After the motion, there was discussion on the minutes. During discussion on the minutes, Bob Dawson mentioned that Barney Cosner from Riverton, Wyoming did a presentation on boardmanship at the recent convention. He was insistent that meeting minutes are most effective when sent out a few days before a meeting. We have been sending them out immediately after a meeting to encourage movement on actions taken at the meeting. Bob said maybe we can ask President Parker to try the other way for a few months and then ask the board which they prefer. All in favor and minutes were approved.

FINANCIAL REPORTS: Michelle Byram reported on the November and December 2016 Accounts receivable report: Bob Dawson made a motion to approve the financial report. Rob Sidley seconded. All in were favor.

CORRESPONDENCE: Michelle Byram reported a thank you was received from the Lake County Dept of Utilities for the 4 pack of ticket for fair donation for their annual fundraiser for Forbes House.

OLD BUSINESS: Convention: Joe Slansky reported that Convention was good and asked for anyone else to share their thoughts.
 Royce Gregory reported a session he attended had a kids activity graphic wall that he thought was a good idea. He went to American Decal and Sign and they said that they will build the

wall. Also Royce said that he contacted Home Depot and they will come for Kids Day to build items with the kids.

Georgianne Adams reported she went to a session regarding Service Animals vs. Companion Animals. There is a website with information. Only two animals are considered Service Animals, dogs and mini horses. No others have to be let into fair. There are questions you can ask and if it is a Service Animal, the people should know the answers.

Joe Slansky also commented on the awards our fair received and they were displayed at the meeting.

Newsletter Articles: Michelle Byram reported she would like all articles for the Newsletter.

Conflict of Interest: Michelle Byram reported that there are a few that need to be returned.

Memberships: Joe Slansky reminded the Directors that memberships are still available.

NEW BUSINESS: Approve Annual Financial Report: Michelle Byram reported that the Annual Financial Report is included with the handouts for the Directors to review. Bob Dawson made a motion to accept the Annual Financial Report. Rob Sidley seconded the motion. All were in favor. Motion passed.

Planning Budget: Bob Dawson reported that the budget is called a planning budget because there are planning items on it that can be adjusted. Bob presented the planning budget. Bob details a few items that he thought needed to be paid attention to such as the date change and going from a 5 day to a 6 day fair. Bob reported that the biggest change will be the admissions. Also presented was a summary date of past years. Looking at 2012, 2013 and 2014, the admission was much higher. By changing the date, we are anticipating to go back to those admission numbers. Bob reported that on the expenses, our major capital expense is a roof for the flea market building. Bob reported that we hope to get this funded by the county. A surprise on the expenses from last year was the fees for the sheriffs'. The budget last year was for 5 days, but they raised their rates and we were over budget on that line item. The race money is due to the racino funds. Bob reported that miscellaneous capital items submitted by the Grounds committee were not added in. The Armory roof is a repair that needs to be taken care of. Bob reported that at the end of November, the finances were in a good position and feels we should be able to fund the grounds maintenance repairs.

Due Diligence on Stall Renters: Bob Dawson said he asked to have this topic put on the agenda. He said we are running a business here (fairgrounds) and he feels it is timely to ask the Rent Committee to consider developing a formal procedure for performing due diligence on stall renters, especially re-renters based on some of the situations that have occurred recently. Bob said we are not running a "halfway house for horses" and we should be handling rentals in a professional and responsible manner. He talked about the most recent situation where a renter returned to the fairgrounds for at least their third time having had a storied history prior. The renter had a record of rules violations and after leaving the last time, she returned and absconded a horse from one of our upstanding, ongoing renters who is a "Friend of Fair" as we say. We have no good reason to expose our good customers to people like this. We should have a procedure that requires us to consider a potential lessee's past record and to investigate where they have been and why they are no longer there, prior to offering a lease. After requesting a lease, this particular individual was gone two months later. People like this are not worth the controversy and the anxiety they bring to our regular renters for a few hundred dollars. Bob also felt that new and re-renters should have higher security deposits until they prove themselves as responsible. If all else fails, we should ask ourselves is this someone we would let move into our back barn or rent a bedroom from us and then act accordingly!

COMMITTEES:

-Concessions: Cindy Woodman reported that there are a few policy changes that need to be made. Hover boards are now a new issue and they should not be permitted, just the same as with skate boards, etc. Also selling of the confederate flag should be added to items that are prohibited. Bob Dawson made a motion to add the removal of civil war memorabilia and hover boards to the policy changes. Cindy Woodman seconded the motion. All were in favor and motion passed.

-Entertainment: Joe Slansky reported that during Convention the committee was looking around at entertainment and met to decide on the following schedule in the grand stands going backwards: Sunday – Demo Derby (paid grandstand), Saturday – Truck and Tractor Pulls (paid grandstand), Friday – KOI Drag Racing (paid grandstand), Thursday – Motocross, Wednesday – Lawn Mower Races (not sure on the grandstands yet), Tuesday – Demo Derby (paid grandstand). Joe reported that also for free ground entertainment there will be the Kiddie Tractor Pull. Also will probably be a fishing exhibit. Joe reported he is working with Cindy Woodman to get space changes on the west end of the midway and have this area for more kid events. Tuesday and Wednesday will be Harness Racing, the parade will be on Tuesday. We will also have the chain saw carver back.

-Grounds: Wade Crofoot reported that since the budget will allow for some ground repairs, doors will be ordered that are needed.

-Draft Horse: Wade Crofoot reported they are looking into a group called the Buckeye Horse Pullers Assoc to do draft horse pulls. Wade was informed it shouldn't cost us more than \$2500. The association has different ways to defer the costs and Wade is checking into it.

Wade also reported the draft horse program may be down in numbers but we should still have around 40-50 draft horses at fair.

-Insurance: Bob Dawson that PEP talked about doing a dividend payout, but they must have had losses because they now are not going to do it. There will be a \$500 safety grant offered for different safety issues.

-Marketing: Bob Dawson reported that our website has gone stale. A RFP has been sent out. These are due back by January 25th and will be evaluated by Bob, Joe, Michelle and Steve A. at the end of the month.

-Parade: Joe Slansky reported that the parade should be as it was before at the church.

-Publications: Michelle Byram reported that changes for the premium book were handed out to each department and are due back by the February meeting.

4-H EXTENTION OFFICE REPRESENTATIVE: Lisa Siciliano-Miller reported that the committees have not met yet. They are working on a fair theme.

OTHER MATTERS: No other issues to report.

Rob Sidley made a motion to pay bills and adjourn. Seconded by Jim Slansky, the motion passed.

Respectfully submitted,



Michelle Byram
Secretary

NEXT MEETING: Thursday, February 2nd @ 7:30 p.m.