



LAKE COUNTY AGRICULTURAL SOCIETY MEETING MINUTES

DIRECTORS SIGN-IN SHEET

November 7, 2024

Caretaker:

Concessions: _____

Auxiliary: _____

4-H Extension Rep:

Minutes: November 7, 2024

Vice-President Joe Slansky called the meeting to order at 7:30 pm.

VISITORS: There were no visitors in attendance.

MINUTES: Todd Demshar made a motion to approve the minutes from. Jeremy Hejduk seconded. All in favor and minutes were approved.

FINANCIAL REPORTS: Accounts receivable report: Michelle Byram reported on the financial for October 2024. Michelle did note that the two KeyBank CD's will be up for renewal December 1. Jeremy Hejduk made a motion to approve the financial report. Dave Wilcox seconded. All were in favor.

CORRESPONDENCE: Thank you: Judy Parker send a thank you for the flowers that she received from the Fair Board and Ladies Auxiliary

- Martech: Michelle reported she received a letter from Martech stating they will be terminating operations December 31.

OLD BUSINESS: Committee List: Joe Slansky reported Wade and himself put together the Committees. If any changes are needed, please let one of them know.

NEW BUSINESS: Certificate of Appointment of Fair Delegate & Alternate: Todd Demshar nominated Cindy Woodman as Delegate and Jeremy Hejduk as Alternate Delegate for the Annual Meeting to be held on Sunday, January 5, 2025. Bob Dawson seconded the motion. All were in favor and the motion passed.

- **Director's Dinner/Meeting December 5:** Michelle reported invitations for the Director Dinner will be sent out by Ladies Auxiliary.

- **2024/2025 Planning Budget:** Bob Dawson presented the planning budget to the Fair Board in detail. 11 were present at the budget meeting. Quite a bit of time was spent on this planning budget with the following highlights:

Revenue: General admission was set at \$290,000. This is an increase due to a second demolition derby being added, which will also increase the grandstand admission, pit passes and beer sales. Suggestions were made to increase the admission to the fair to \$12 on the weekends but was decided not to this year. It was discussed to raise memberships to \$30. Grounds rentals was decreased due to a reduction in events. Nothing extra was budgeted for state support since we do not know if we will get extras in 2025. Electrical improvements, a NOPEC grant of \$33,000 was given to us. The money needs to be spent prior to receiving the funds. The money will be spent in this year's budget and reimbursed in the 2025 budget. LED lighting conversions will take place with this improvement.

Expenses: Salaries for Michelle and Dave have been suggested at approximately 6%, with the secretary being at \$36,000 and grounds at \$54,000. General operating and maintenance costs are tracked in prior years. Entertainment and ride company costs stay the same as the prior year. The sheriff contract will be higher next year due to them increasing their hourly rate to \$50/hour and also an extra pit night. Insurance will be higher due to our attendance being higher than last year. We were conservative with the capital since we do not know if extra funds will be available. Fairground cameras and a marquee sign were added, since they were not completed last year. The planning budget showed an overall income of \$96,355. With \$33,000 being grant funds from money spent last year, the income would be around \$60,000.

- Todd Demshar made a motion to adopt the FY2025 Planning Budget as presented having a total income of \$1,397,825 and expenses totaling \$1,301,470. Jim Slansky seconded the motion. All were in favor and the motion passed.
- Dave Wilcox made a motion to authorize the capital expenditures planned into the FY2025 Budget. Dick Parker seconded the motion. All were in favor and the motion passed.
- Dick Parker made a motion to approve annual salary increases of approximately 6% for Michelle Byram and Dave Herroon as detailed in the FY2025 Budget. Annual salaries to be: Michelle Byram \$36,000; Dave Herroon \$54,000. Todd Demshar seconded the motion. All were in favor and the motion passed.
- Dick Parker made a motion to approve the payment of year-end FY2024 appreciation stipends to Michelle Byram in the amount of \$3,000 and Dave Herroon in the amount of \$4,000. Kenna Covert seconded the motion. All were in favor and the motion passed.

Calendars

COMMITTEES:

-**4-H Livestock Auction:** Sam Taylor reported he will be looking into different programs also since Martech will not be available.

- **Care & Maintenance:** Joe Slansky reported he is looking at a different lock to replace the one on the Youth/Community Center.

-**Camping:** Bob Dawson reported that the new camping area will be \$200 for the week of fair.

-**Concessions:** Bob reported we are going into the third year of a 3-year contract with the ride company. Bob reported that last year Cindy raised fees for concessions. Also, if more than a 50-amp service is required, they will be charged \$200.

-**Entertainment:** Joe Slansky reported that we will be doing another demolition derby with a paid grandstand. Motor Mayhem will be back with a free grandstand. The pig races will also be

returning in 2025. Dave Wilcox Jr. reported that Georgianne will come back to work the motocross races.

-**Grounds:** Joe reported that Wade is getting ahold of someone to repair the hydrant that is damaged.

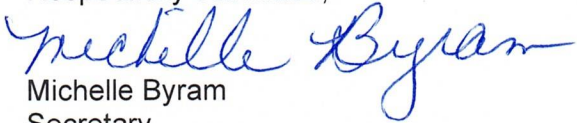
- **Technology:** Joe reported he will have a meeting in the near future to discuss the technology issues that we have. Bob stated that there are four things that need addressed: The wifi that the county had installed is now our responsibility to support, our website, the marquee sign and cameras for the fairgrounds. Also added to the list is new fair entry software.

4-H EXTENTION OFFICE REPRESENTATIVE: Lisa Manning reported there was keyway training at Ohio State and the state veterinarian was there. They will give Ohio State and OFMA rules for what their rules for 4-H and livestock is and make sure everyone is on the same page.

**OTHER MATTERS: HAPPY BIRTHDAY JEREMY & ROB!
HAPPY THANKSGIVING**

Jeremy Hejduk made a motion to pay bills and adjourn. Seconded by Todd Demshar, the motion passed.

Respectfully submitted,



Michelle Byram
Secretary

NEXT MEETING: Thursday, December 5 @ 7:30 p.m.