



**NEW BUSINESS: Planning Budget 2023-2024:** Bob Dawson reviewed the planning budget that was put together on October 26 for the 2023-2024 year. Bob appreciates all the work that the committee did. With this planning budget, we are at \$100,000 of income over expenses. Bob went over some highlights of the numbers:

Income 1200–Admissions – Due to the rain and heat this past fair, we are confident to go back with the \$300,000, along with the grandstand and pit passes numbers.

1300-Privilege fees there was a slight increase, 1390.01-Utility Surcharge will increase to \$200 for the week of fair due to larger campers and usage. 1490.01-Beer Sales will go back to the budget number from last year. 1920-Rentals – The church is having a difficult time and can not commit to more than 60 days at a time We were conservative with the numbers for it. Also, the Youth/Community Center we went to a conservative level due to a policy change in the rules. This could reduce the rental activity. 1990.01-Billboard rental will go up for the next contract. 2190-State Support, we will be getting \$50,000 from the state in their budget. 3130-Sponsorship includes the Plaisted Ring renewals. 3190-Restricted Support – Livestock Auction number at \$350,000. Giving a revenue of \$1,334,700.

Expenses 4000-Salaries, proposing a 5.6% increase for Secretary/Treasurer and Grounds. 7300-Professional Services, \$2,500 was added for the audit coming up. 7350-Ride Company amount will be the same as last year due to the numbers. 7700-Insurance should be down due to the attendance and motor sport losses this past year. 7900-Capital Expenses we are budgeting \$67,000. Larger items are cleaning up of back of grandstands for sign to be placed, roof repair for barn 20, large overhead door in Commercial Bldg, entry booth windows, security cameras for fairgrounds, electrical upgrades on midway and replace marquee sign out front. 8000-Debt Services has the 2<sup>nd</sup> of 4 annual payment of the truck and 9400-Other Fair Expenses includes an increase to Concession Manager. This gives total expenses of \$1,234,164.

Four motions to be approved:

1. Motion to adopt the FY 2024 Planning Budget as presented having total income of \$1,334,700 and expenses totaling \$1,234,164. Georgianne Adams moved to accept, seconded by Mike Peplowski. All were in favor.
2. Motion to authorize the capital expenditures planned into the FY 2024 Planning Budget. Cindy Woodman moved to accept, seconded by Dick Parker. All were in favor.
3. Motion to approve annual salary increases of 5.6% for Michelle Byram and Dave Herroon as detailed in the FY2024 Planning Budget. Annual salaries to be: Michelle Byram \$34,000; Dave Herroon \$51,000. Mike Peplowski moved to accept, seconded by Todd Demshar. All were in favor.
4. Motion to approve the payment of year-end FY 2023 appreciation stipends to Michelle Byram in the amount of \$2,000 and Dave Herroon in the amount of \$3,000. Mike Peplowski moved to accept, seconded by Cindy Woodman. All were in favor and all four motions passed.

- **Convention Delegates:** Mike Peplowski made a motion to accept Cindy Woodman and Georgianne Adams as an Alternate Delegate for the Annual Meeting at the 2024 OFMA Convention. Seconded by Dick Parker. All were in favor.

- **Director Dinner – December 7-Youth/Community Center.** Invitations will be sent out by Ladies Auxiliary.

## COMMITTEES:

**-Advertising: Publicity:** Bob Dawson reported he met with Lamar and the rental of the billboards went from \$14,000 to \$15,500 the first 5 years and then to \$16,500 the 6<sup>th</sup> through 10<sup>th</sup> years.

**-Camping:** Wade Crofoot reported he has a printout of electric for the camp area. Wade stated that we would do the excavating, and Chapman Electric doing the electrical.

**-Entertainment:** Joe Slansky reported he will schedule a meeting in the coming weeks.

**- Fair Queen:** Michelle Byram reported our fair queen is looking to host a Royal Christmas Party for all Ohio fair queens on Sunday, December 17 in the Youth/Community Center.

**-Finance & Budget:** Bob Dawson reported he inadvertently missed reporting on the interest for the budget. \$15,000 was budgeted.

**-Grounds:** Wade Crofoot reported the commercial building roof will not be repaired until storage is taken out.

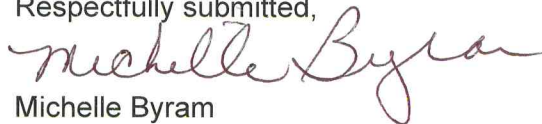
**-Publications:** Bob reported we are going to look into getting a different format for the SOE.

**4-H EXTENTION OFFICE REPRESENTATIVE:** Lisa Manning was not in attendance.

## OTHER MATTERS: HAPPY BIRTHDAY JEREMY & ROBI!

Cindy Woodman made a motion to pay bills and adjourn. Seconded by Mike Peplowski, the motion passed.

Respectfully submitted,



Michelle Byram  
Secretary

**NEXT MEETING: Thursday, December 7 @ 7:30 p.m.**